

Sporting Shooters Association of Australia (ACT) Inc
MILITARY FIREARMS CLUB (MFC)

CLUB PLAN 2021-22

Scope

1. This Plan expands on the guidance in the MFC ACT Rule Book to provide better guidance on club activities this financial year. In the case of a conflict, the Club Rules are to be considered binding. Similarly, SSAA ACT Inc higher guidance (e.g. the Constitution) takes precedence over any statement in this plan. Any conflicts should be brought to the attention of the Discipline Coordinator.

MFC Aims for This Year

2. The full list of enduring Club Aims and Objectives of the Club is at paragraph 2 of the Club Rules. Essentially, the majority relate to providing **competitions** that help members to be **safe** and to **improve** their skills. Not surprisingly then, providing a range of competition and coaching/mentoring opportunities that suit a wide range of shooter experience will be a key focus again this year.

3. To keep the Club effective, we need to maintain a good number of **members** with a range of skills. This requires ongoing recruitment of as diverse a range of new members as possible, including development and retention of **juniors**. Balancing overall club membership growth against the effort and resources required to effectively run competitions is becoming more important – we are already seeing pistol weekly shoot numbers pushing the capacity to deliver. As such, growth needs to be managed. Section Captains are best placed to assess this, and any issues of excessive growth or need for support staff need to be raised at MFC Committee meetings for resolution

4. Good **communications** both within and external to the Club remain essential. The Club is in a **stable financial** state and our aim is to maintain this by trying to deliver club activities in a cost neutral manner. Arguably, the most important club goal is for members to **enjoy** their club experience, helping us to retain members and to maintain the club's good name.

Objectives and Success Metrics

Objective	Measure (All per year if not specified)	Success	Good
Enjoyable environment	Member complaints/ issues raised	1	0
	Complaints Resolved	All	N/a
	BBQs on shoot days	1 per month	1 per week

Objective	Measure (All per year if not specified)	Success	Good
Upskill Members	Coaching/ teaching activities	1 per month each sub-discipline	2 per month each sub-discipline
	Proficiency Awards	1 each pistol and rifle	5 each pistol and rifle
	People moving up gradings	1 each pistol and rifle	3 each pistol and rifle
Safety	Safety incidents/ rule breaches raised	2 or less	0
	Review safety/incident management procedures	Once per year	N/a
Keep members informed	Communications as per comms plan	Email comms sent	Website activities updated
Financial Stability	2022 balance sheet total as a percentage of the 2021 balance sheet total, calculated at end of year. Note: capital acquisition decisions may affect this result.	90% to 100%	Greater than 100%
Rules Updates	Integrate .22 Tactical. Should it be a new Section, or integrate into an existing one – if so, which one? National rule book change required?	MFC Rulebook updated	CSD Rulebook updated
	New matches for pistol and rifle	1 each	3 each
	Amend Pistol (optics) and Trainer Rifle (magazines) Classes	CSD Rulebook updated	N/A
	Implement Historical Firearms Collectors section	MFC Rulebook updated	N/A
Membership Numbers	Number of new financial memberships (only valid if no capacity issues raised by Section staff)	1	10
	Members becoming non-financial	<15	<5
Juniors Development	Increased numbers of juniors	1	3
	Junior proficiency awards	1	2
Inter Club Relationships	Engage regional/ interstate clubs with the intent being to arrange interclub matches	1	3
	Send a team to Nationals	1	N/a

Communications Plan

5. The following tools will be used to engage members:
 - a. All Member e-mails from the Discipline Coordinator
 - b. Emailed feedback from Committee meetings as required
 - c. Emailed feedback from Council as appropriate
 - d. Virtual General Meetings (i.e. via email)
 - e. ACT MFC Web Site – albeit more aimed at new members.

- f. Shooting Calendar on MFC and SSAA ACT web sites.
- g. Facebook – use to be investigated,

Operations Plan – COVID-19 Allowing

- 6. Planned core competition activities for the club are as follows:
 - a. Monthly Competitions. MFC’s primary shooting activity - competitions held each week by sub-discipline. Although the primary aim of monthly competition is to prepare members for Territorials/ Nationals and thus will typically focus on a common set of core matches, “fun” events will occasionally be shot for those members not so into competition.
 - b. Territorials Competition. MFC’s annual State Championship event. In 2022 the Territorials will be held on the normal Sunday for each sub-discipline, as voted for by members at the AGM in June 21. The dates are yet to be confirmed and depend on range remediation works scheduled for 2022.
 - c. Postal Competitions – there are two running in 2021

- 7. MFC also encourages shooters to attend competitions outside of Club events to help improve skills but cannot guarantee financial support for those attendance these events. Examples include:
 - a. Nationals – next expected to be held in Gladstone in 2022.
 - b. Other State’s Major Competitions – e.g. NSW CSD Titles.
 - c. ANZAC Day and Remembrance Day shoots at Canberra Rifle Club
 - d. President’s Cup (2022).
 - e. Precision Service Rifle (CRC)
 - f. Precision Service Rifle (SSAA ACT Practical).

- 8. Other planned Club activities include:
 - a. Swap meets – maybe, depending on success of recent meets.
 - b. Ladies’ nights – Tuesday nights as can be supported by Pistol section.
 - c. Introductory Shoots for new members – as demand dictates, max 1 per month pistol (1st Thursday night, max 4 per session), rifle flexible due lower demand. Must use factory ammunition due SSAA liability insurance issue.
 - d. Christmas Shoot – 3 gun fun shoot.
 - e. H License Probationer Course – max of 2 or 3 courses per year, dependant on student numbers and instructor availability.
 - f. A/B License Course – as required.
 - g. BBQs – refund purchase costs if Gold Coin donations inadequate. Intend to do these for every shoot, but no less than monthly.

- h. 5th Sunday shoots – plan to utilise the 5th Sunday when it occurs in a month by scheduling non-core matches such as the Carbine shoot, combined Pistol/Rifle match or Shotgun event.
- i. Senior Member shoots – a once a month brew and a shoot for some of our elder members, and
- j. Engage with regional clubs Goulburn, Hill Top, Bateman’s Bay, Tumut and Cooma to improve knowledge and with the aim of conducting interclub matches, COVID-19 allowing.

Management Team

- 9. As per Club Rules.

Financial Plan

Revenue

- 10. MFC’s revenues come from membership fees and competition entry fees. Ammunition and other sales must remain zero profit to the Club. Range pass fees, competition range fees (\$15 per competitor per competition weekend) and Facility (camping) costs are provided straight to SSAA ACT.

Costs

- 11. MFC’s costs are varied and include competition costs (targets, patches, trophies etc), procurement and repair of Club assets (club firearms, target frames etc), cost of ammunition for potential new members to try out MFC competitions (“try before you join”) and cost of bulk ammunition purchases for resale to members (until all ammunition sold).

Financial Goal

- 12. The Club aims to preserve funds at bank to provide a buffer for unforeseen expenses and to take advantage of bulk purchases (e.g. Clothing or ammunition). As the Club is only able to vary some fees to meet expenditure, and because the decision has already been made to maintain Membership fees at the current level, this means that setting competition entry fees and controlling expenditure will continue to be the strategy to avoid drawing down the club fund balance this year.

- 13. During FY20-21 Committee members will investigate if the club needs to invest in capital procurements/ upgrades. If so, a Plan will be developed to fund any such club expenditure.